# FLINT

# FLINT BUILDERS

## Eliminating manual entry was key for Flint Builders

Award-winning Flint Builders based in Roseville, CA, is a commercial general contractor that focuses on both the education and the healthcare industries. Their innovative "master builder" approach to design and construction is the hallmark of the firm, pulling in all the project resources up front during design when key decisions are made to achieve the best results. One of the key decisions that Flint Builders made about 3 years ago was to eliminate a lot of the manual back and forth and simplify their pay app process by moving to GCPay.

Speaking recently with **Sandra Bergst**, Flint's Senior Project Coordinator, we learned that once GCPay was chosen by management, they quickly got going with the onboarding process, which went well. The GCPay team was very helpful in getting 3 of Flint's existing jobs set up properly in the system. Sandra recalls "It was very much appreciated because they could do it so much faster than if we had to do it ourselves." And the process of establishing the integration with Viewpoint Vista went well, too. "Now, once a contract is signed by the sub, we set up the project in GCPay and link it with Vista. I can do the whole process in less than a minute, so it's fast!"

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Sandra Bergst, Senior Project Coordinator

**GCPAY**

## GCPay streamlines the lien waiver process

With around 60 subs working on an average project, GCPay has significantly streamlined the amount of time and manual effort Sandra spends tracking subs, tiered subs, and supplier billing. Prior to using GCPay, this was all done through an Excel spreadsheet with hyperlinks to lien waivers that had been emailed to them. She tells us "I'm in GCPay every day! It saves me a lot of time, specifically on lien waivers. It's nice to go into a project, click on the lien waiver tab and see everything you need to review and approve. And the compliance tab is fabulous for both me and our project engineers so they can easily see what's needed from our subs."

According to Sandra, "It seems a lot of our subs are using GCPay. When I go to add a new subcontractor, we haven't used before, 9 times out of 10, they're already in there!" With so many of Flint's subs already set up in GCPay, Sandra found it's usually an easy transition for them because the subs already know the benefits of using the automated system.

## Fabulous support enhances the experience

When it comes to Sandra's support experience with GCPay, she raves "I've never had to wait longer than 30 seconds to talk to somebody. And I can't say that about any other support I've ever worked with in my entire life. And especially when it comes to billing and things like this, you don't have necessarily the time to wait. So, I think GCPay's support is number 1!"

Sandra summarizes her experience with GCPay by telling us "It's a great program. It's affordable. The support is fabulous. Our subs like it. There is really nothing not to like about GCPay. It's probably one of the most user-friendly programs I've ever used!"

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